

# Modernize your ERP

and drive business flexibility using Dynamics 365.

Modernize your ERP and unlock business agility with **Microsoft Dynamics 365**. Bizalom Group delivers strategic consulting, integrated solutions, and scalable digital ecosystems that drive efficiency, innovation, and sustainable growth.

Trust



Transform



Grow

Bizalom Group delivers business-focused digital transformation.



# Over half of organizations using ERP systems

are still operating on outdated solutions, negatively affecting their profitability.



## A Transformative Partner

- ▶ Running your business efficiently is your priority. Empowering it with the right technology is ours. At Bizalom Group, we help organizations modernize operations with Microsoft solutions that drive performance, agility, and growth
- ▶ As a trusted Microsoft Dynamics 365 partner, we help businesses move beyond legacy ERPs to cloud platforms built for today's dynamic environment. Dynamics 365 delivers the flexibility, intelligence, and cost efficiency needed to operate at peak performance and stay future-ready.
- ▶ More than technology, Bizalom delivers a true partnership—guiding you from strategy and cloud migration to continuous optimization at every stage of your transformation journey.

ERP has evolved—and with Bizalom, so can your business.

**Start your transformation with Bizalom Group today.**

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## Cloud ERP Is No Longer the Future It's the Standard

- ▶ If you're questioning whether your ERP has fallen behind, the answer is likely yes. Many organizations still rely on aging, on-premises systems that struggle to keep pace with today's fast-moving markets.
- ▶ As competition intensifies, businesses are rapidly shifting to cloud-based ERP platforms for greater agility, scalability, and resilience. Legacy infrastructure is no longer sustainable—and cloud ERP has become the new normal.
- ▶ At Bizalom Group, we help organizations transition confidently to Microsoft Dynamics 365, a modern cloud ERP built for security, compliance, and flexibility. Backed by Microsoft innovation and Bizalom expertise, Dynamics 365 keeps your business efficient, competitive, and future-ready.
- ▶ Stay ahead of the curve. Transform with Bizalom

## Key Insights

60%

Over 60% of businesses still rely on legacy, on-premises ERP systems—limiting agility and growth.

Nearly 60% of businesses are planning to adopt a cloud-based ERP in their next implementation.

60%

14%

In 2017, cloud ERP adoption surpassed on-premises models for the first time—by a 14% margin.

Legacy system dependence continues to decline as businesses prioritize flexibility, scalability, and performance.

60%

# The Evolution of ERP

## 1960s–1980s | MRP Begins

Early Material Requirements Planning (MRP) systems digitized production and inventory planning, helping manufacturers better manage materials and schedules.

## 1980s–1990s | MRP II Expands

Manufacturing Resource Planning (MRP II) extended planning beyond inventory to include finance, labor, and operational resources—creating more connected business processes.

## 1990s–2000s | ERP Emerges

Enterprise Resource Planning (ERP) unified data across departments, delivering enterprise-wide visibility and more informed decision-making.

## 2000–Today | Cloud ERP

Modern cloud-based ERP platforms deliver real-time insights, scalability, and mobility. Solutions like Microsoft Dynamics 365 combine ERP, analytics, and industry best practices to power digital transformation.

# The Evolution of ERP

- ▶ ERP systems have evolved over decades—from early planning models like MRP and MRP II to today’s integrated enterprise platforms. What began as production-focused tools has transformed into comprehensive solutions that connect every function of a business.
- ▶ Modern ERP goes beyond basic operations. Cloud-based, intelligent platforms now enable real-time visibility, seamless integration, and smarter decision-making through technologies like AI, analytics, and automation.
- ▶ Organizations relying on legacy, on-premises ERP systems often face delays, limited insights, and reduced agility—challenges that directly impact performance and growth. In today’s fast-moving market, businesses need systems that are faster, more flexible, and future-ready.
- ▶ Bizalom Group helps organizations navigate this transformation by guiding them toward cloud-enabled ERP solutions aligned with their business strategy. Our advisory-led approach ensures ERP becomes a strategic foundation—driving efficiency, scalability, and long-term value.

## The Realities of Living in the Cloud

- ▶ ERP systems sit at the core of an organization's operations, making reliability, security, and performance non-negotiable. When evaluating ERP modernization, business leaders often identify data security as a primary concern—especially when considering cloud adoption.
- ▶ Cloud-based ERP platforms, however, offer clear advantages over traditional on-premises systems when implemented with the right strategy and governance.

### 1 Ease of Updating

Cloud-based ERP enables seamless updates, keeping systems secure, compliant, and always up to date—without operational disruption.

### 2 Reduced IT Dependence & Cost of Ownership

Cloud-based ERP shifts ongoing maintenance and infrastructure management to specialized providers, reducing internal IT effort while lowering overall ownership costs.

### 3 Functionality & Business Agility

Cloud-based ERP connects users, locations, and devices in real time, enabling seamless collaboration, faster decisions, and greater organizational agility than traditional on-premises systems.

Bizalom Group helps organizations overcome cloud ERP challenges with a clear, proven transformation roadmap.



## Stay Current. Stay Competitive.

- ▶ Technology evolves quickly—much like fashion—and organizations that fail to keep pace risk falling behind. When it comes to ERP systems, the consequences of outdated software extend far beyond appearances. An aging ERP can quietly undermine operational efficiency, decision-making, and growth.
- ▶ Yet many organizations continue to delay upgrades. Industry data shows that more than half of businesses running ERP solutions are not on the latest version of their core system, with over a quarter operating two or more versions behind. These delays come at a measurable cost.
- ▶ Organizations running outdated ERP platforms are:
  - 5% less likely to achieve complete, on-time deliveries
  - 6% less likely to meet internal production and operational schedules
  - 4% less likely to maintain accurate inventory levels
  - 8% less likely to access timely, decision-ready data
  - 3% less likely to realize improvements in overall profitability
- ▶ In contrast, businesses that stay current with their ERP investments gain a clear advantage. They are nearly twice as likely to have integrated eCommerce and mobile capabilities, and almost 50% more likely to leverage advanced business analytics and intelligence.
- ▶ At Bizalom, we help organizations modernize ERP platforms without disruption. By enabling seamless upgrades, cloud adoption, and extensible architectures, we remove the traditional barriers of time, complexity, and cost—so your ERP evolves with your business, not against it.

Cloud-based platforms like Microsoft Dynamics 365 eliminate the complexity of traditional ERP upgrades. Updates are delivered automatically by Microsoft—no manual installations, no system downtime, and minimal IT involvement.

In a fast-changing business landscape, where technology and compliance requirements evolve constantly, a cloud ERP ensures your systems stay current, secure, and compliant. Concerns around data loss or broken customizations are addressed through Dynamics 365's secure, extensible architecture—designed to protect critical processes while enabling continuous innovation.

**With Bizalom, ERP modernization is seamless, secure, and future-ready.**

Companies on the latest ERP are almost **2X** more likely to integrate e-commerce and mobile platforms, unlocking faster transactions and better customer experiences.

These organizations are also nearly **50%** more likely to leverage advanced business analytics and intelligence.

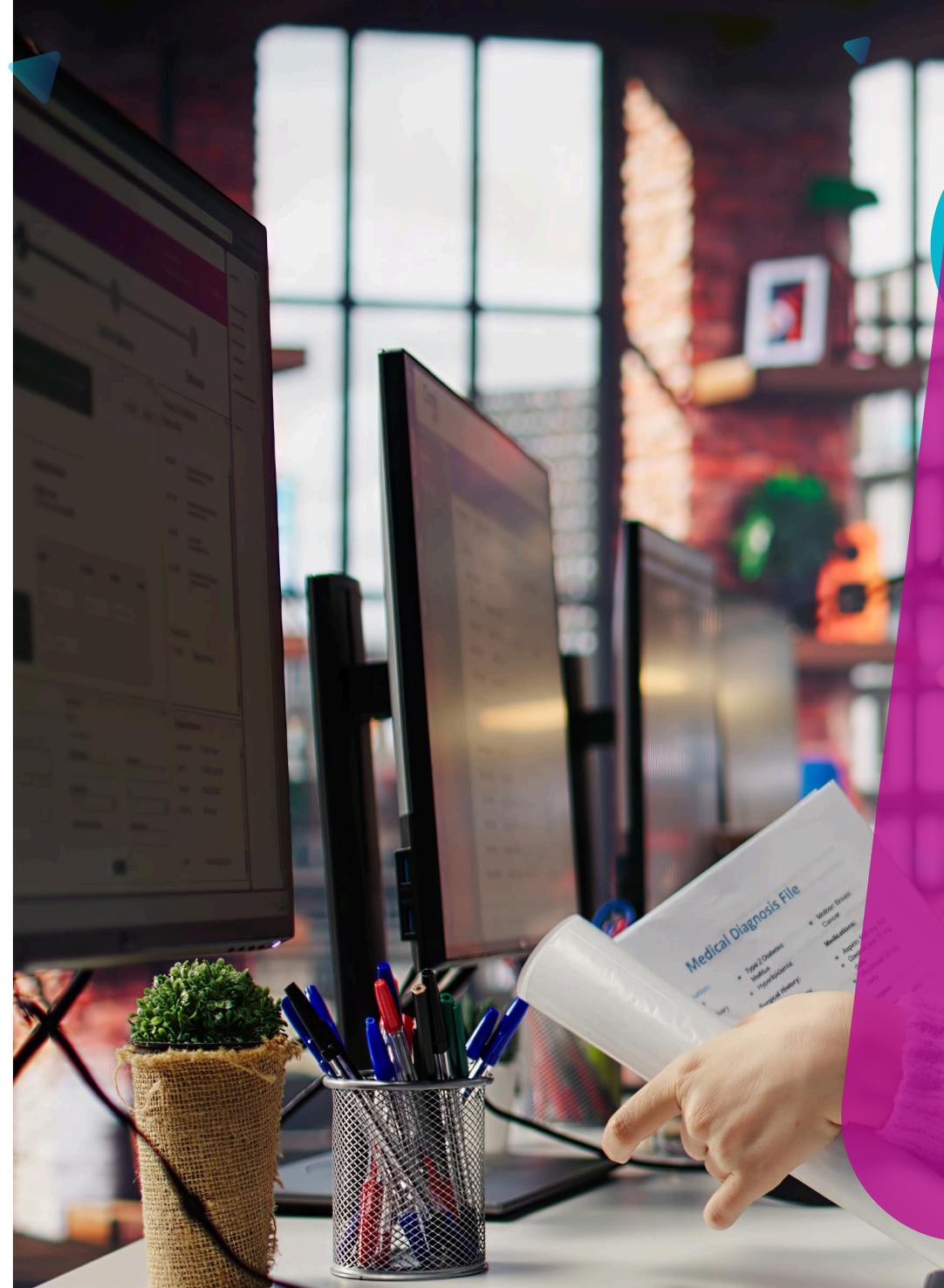
## ERP Upgrades, Simplified

- ▶ ERP upgrades are inevitable—but cloud solutions make them easier to manage. Microsoft Dynamics 365 is designed with an extensible architecture that preserves customizations during updates, eliminating the risk of disruption.
- ▶ With low-code tools like Power Apps and Power BI, businesses can adapt quickly while staying current. Updates can be tested in advance, giving teams control and confidence before deployment—all while Microsoft handles the complexity.
- ▶ **With Bizalom, cloud ERP upgrades become seamless, secure, and future-ready.**



## Reduced IT Dependence & Lower Total Cost of Ownership

- ▶ One of the key advantages of a cloud-based ERP is reduced reliance on internal IT resources. With SaaS platforms like Microsoft Dynamics 365, responsibilities such as system updates, security, infrastructure, and platform maintenance shift largely to the vendor—freeing IT teams to focus on strategic initiatives rather than system upkeep.
- ▶ By eliminating the need for on-premises hardware, manual upgrades, and extensive support overhead, organizations can significantly lower operational costs and total cost of ownership. Research shows many companies move to cloud ERP specifically to reduce IT dependency, while others remain on-premises due to existing infrastructure investments.
- ▶ At Bizalom, we help organizations navigate this transition through phased cloud adoption strategies—balancing existing investments with long-term ROI. The result is a more agile, cost-efficient ERP environment that scales with your business and delivers lasting value.





## Cloud ERP: Flexible, Supported, Future-Ready

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- ▶ Cloud adoption doesn't have to be all or nothing. Microsoft offers a complete cloud ecosystem—Dynamics 365 (SaaS) for ERP, the Power Platform (PaaS) for analytics and automation, and Azure (IaaS) for scalable infrastructure. Together, they deliver a full-stack cloud ERP model that supports digital transformation at your pace through phased implementation.
- ▶ For many organizations, ERP modernization is no longer optional. A majority of businesses are still running ERP systems over five years old, while customers and partners increasingly expect cloud-enabled operations. Ongoing platform support has become a critical factor in ERP decisions, making cloud solutions the preferred path forward.
- ▶ Unlike on-premises systems—where only about 35% of companies have access to online training or support portals—cloud ERP platforms offer built-in support, continuous updates, and closer vendor collaboration. This shifts the burden away from internal IT teams and toward a more responsive, partnership-driven model.

With Bizalom, organizations gain a supported, scalable cloud ERP environment that empowers teams, accelerates adoption, and keeps business outcomes within reach.

## Functionality & Business Agility

- ▶ While cost and IT efficiency matter, the true value of a cloud ERP lies in how effectively it supports your business. In today's decentralized and always-connected environment, universal access to real-time data is essential.
- ▶ With remote work, global teams, and multiple devices becoming the norm, businesses need systems that keep people and data seamlessly connected. Many organizations adopt cloud ERP primarily to gain greater functionality, agility, and easier access to data across locations and teams.
- ▶ Cloud-based platforms like Microsoft Dynamics 365 deliver this advantage. Research shows that companies using cloud ERP are twice as likely to have real-time visibility into business processes compared to on-premises users. Built for mobility, Dynamics 365 enables secure, browser-based access from anywhere, on any device.
- ▶ When combined with the Microsoft Power Platform, Power BI, and Microsoft 365, Dynamics 365 transforms enterprise data into shared insights, improves cross-department collaboration, and scales effortlessly as business needs evolve.

With Bizalom, organizations gain a flexible, connected ERP platform designed for speed, insight, and growth.



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### Maintain Control of Critical Data

Ensure you retain the flexibility to keep highly sensitive, mission-critical data on-premises when required.

2

### Meet Data Residency Requirements

Choose a provider with a global data center network that supports your organization's regional and regulatory data residency needs.

3

### Ensure Regulatory Readiness

Your ERP partner should offer expert guidance and technical compliance support as regulations evolve.

4

### Partner with a Trusted Ecosystem

Select a vendor backed by a proven, widely trusted platform—one that leading organizations rely on worldwide.

## Security Without Compromise

- ▶ Data security remains one of the most critical considerations in any cloud ERP decision. Research shows that business leaders rank the protection of internal information as a top priority when evaluating cloud-based ERP platforms—and limited functionality is one of the main reasons companies switch providers.
- ▶ A modern cloud ERP must deliver flexibility and accessibility without sacrificing security. The right solution allows organizations to keep mission-critical data on-premises when required, while securely leveraging the cloud for scalability and innovation.
- ▶ Providers should support data residency requirements through a global data center network, offer expert guidance on evolving regulations such as GDPR, and operate within a trusted ecosystem used by leading organizations worldwide. Transparency around encryption, access controls, and ongoing security updates is essential.
- ▶ At Bizalom, we help organizations define clear business objectives and implement Microsoft Dynamics 365 and Azure with security built in from day one—ensuring your data, your customers, and your business remain protected as you move to the cloud.

## A Smarter Path to ERP Implementation

- ▶ Selecting a new ERP platform is only the first step—successful implementation requires thoughtful planning and clear objectives. Whether adopting your first cloud ERP or transitioning to a new solution, organizations must begin by defining what the system is expected to achieve across the business.
- ▶ Aligning stakeholders, mapping required functionality, and integrating existing technologies are critical early steps. The most effective implementations focus on closing key functional gaps—balancing necessary customizations with industry best practices to ensure long-term scalability and easier updates.
- ▶ Rather than over-customizing, leading organizations take a structured approach, supported by clear timelines, shared project visibility, and experienced project leadership. Research shows that high-performing companies rely on centralized implementation plans and dedicated teams to stay aligned and on schedule.
- ▶ At Bizalom, we guide organizations through a proven, phased ERP implementation approach—helping you achieve your goals faster while minimizing risk and complexity.



### Learn More About Dynamics 365 for Finance & Operations

Designed to support every aspect of modern business, Dynamics 365 Finance & Operations requires a cross-functional implementation team spanning finance, IT, and HR. A dedicated group of stakeholders ensures shared ownership, while experienced partners add the expertise needed for a successful rollout.

Cloud ERP adoption is not a one-time event—it's an opportunity for continuous testing, optimization, and growth. By moving away from rigid on-premises systems to a flexible SaaS model, organizations can continually refine capabilities and maximize long-term business value with Bizalom and Microsoft Dynamics 365.



## It's Time to Make a Change

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- ▶ ERP systems are central to business operations, so change must be approached carefully. However, the shift to cloud ERP is already well underway, and organizations running outdated systems risk falling behind in a rapidly evolving market.
- ▶ Cloud-based platforms deliver greater efficiency, built-in security, and continuous vendor support—creating a more scalable and future-ready environment than traditional on-premises solutions. With most companies still operating older ERP versions, now is the right time to evaluate the impact of cloud adoption on long-term performance.
- ▶ With Microsoft Dynamics 365 Finance & Operations, and Bizalom's expert guidance, organizations can adopt a cloud ERP strategy that aligns with their goals and supports sustainable growth—wherever they are on their cloud journey.

## See What Dynamics 365 Can Do for Your Business

Whether you manage finance and operations for a global enterprise or a growing mid-sized organization, Microsoft Dynamics 365 offers a flexible ERP solution designed to scale with your business. As a leading cloud-based ERP platform, it delivers the reliability, security, and long-term support organizations need to grow with confidence.

Don't let outdated systems slow you down. Move to the cloud with Dynamics 365 and stay ahead in a rapidly changing market—with Bizalom as your trusted implementation partner.

“Without moving to a cloud-based, mobile platform, growth—and even long-term viability—would be at risk.”